Portal Progress and Enterprise Content Management for National Capitol AIIM Chapter January 9, 2003

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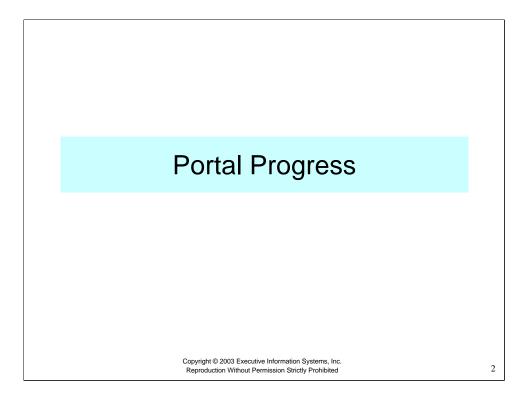
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Merrill Lynch on EIPs

"Enterprise Information Portals are applications that enable companies to unlock internally and externally stored information, and provide users a single gateway to personalized information needed to make informed business decisions."

". . . an amalgamation of software applications that consolidate, manage, analyze and distribute information across and outside of an enterprise (including Business Intelligence, Content Management, Data Warehouse & Mart and Data Management applications.)"

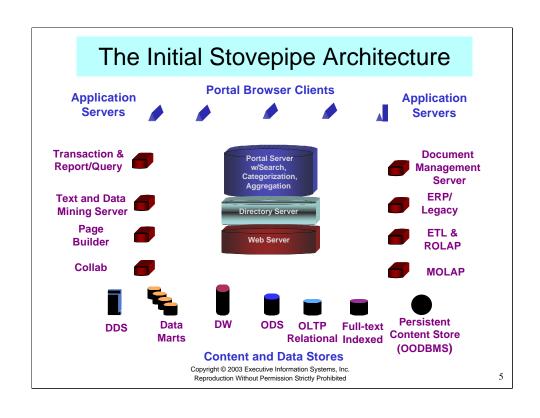
Integrates disparate applications and data/content stores into a single system

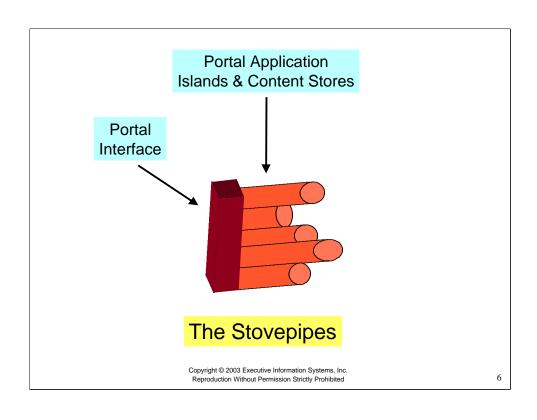
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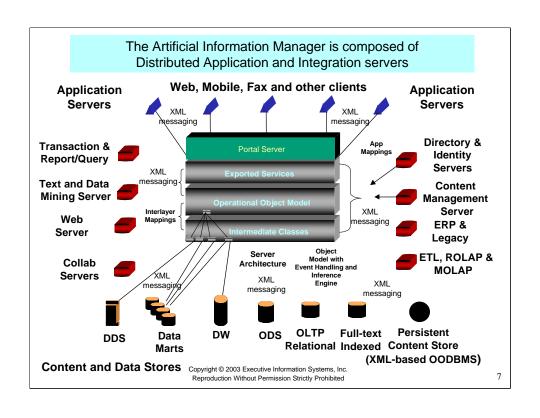
Four Functional Portal Segments

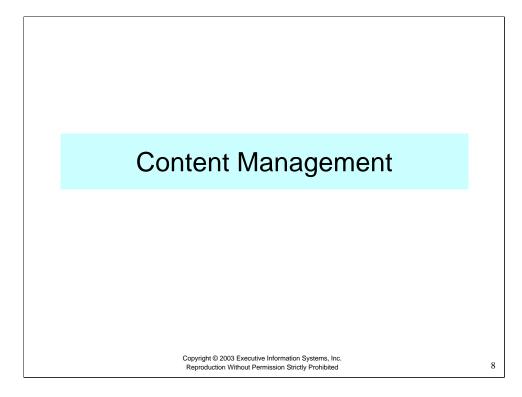
- Decision Processing (Business Objects, Cognos)
- Content Management (Plumtree, Autonomy, Verity, Oracle, Enfish Enterprise, Sun ONE, CoreChange)
- Collaborative Processing (Brain EKP, Intraspect, OpenText, IBM/Lotus)
- Decision Processing/Content Management (Hummingbird, Sybase, Viador, Brio.Portal, Computer Associates, TIBCO, SAP, Hyperwave eKnowledge Infrastructure)

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Portal Progress and ECM: Approaches

- Two Approaches
 - Bottom-Up -- Has portal progress incorporated state-of-the-art "Enterprise Content Management" as defined by software companies?
 - Top-Down -- Do portals support Content Management from a more normative point of view.

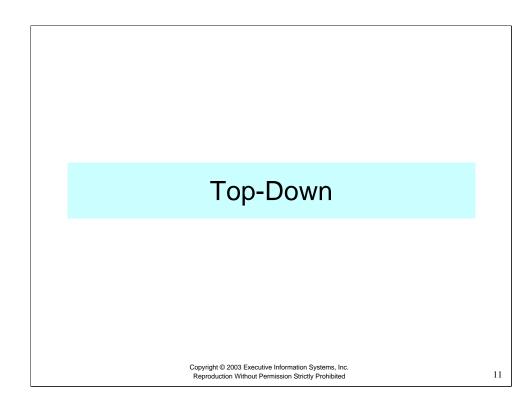
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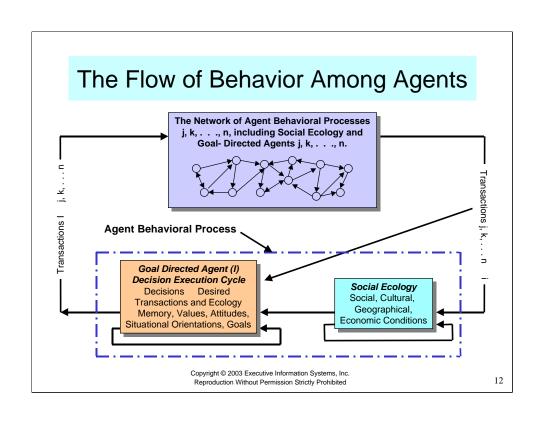
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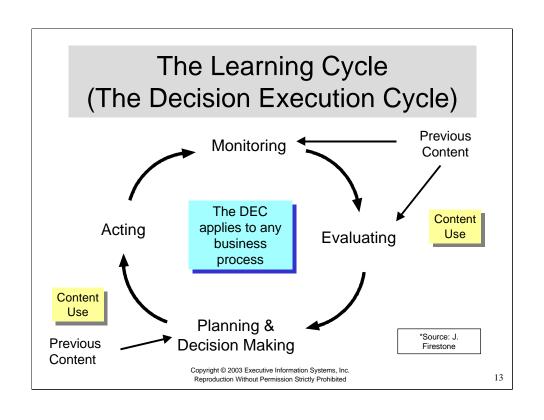
Bottom Up Progress in ECM by Portal Vendors

- Three approaches here for PVs
 - Rely mainly on own ECM and Portal Capabilities [e.g. Vignette (Epicentric), possibly Divine (Sagemaker, Northern Light)]
 - Rely somewhat on own ECM capabilities (e.g. Hyperwave, OpenText, Hummingbird, Computer Associates)
 - Rely mostly on ECM capabilities of leading vendors such as Interwoven, Documentum, Filenet, Divine (e.g. Sun, Oracle, TIBCO, Sybase, Plumtree) ✓

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DECs and Business Processes

Business Process The state of the state of

Business Processes

Ultimately break down to activity patterns

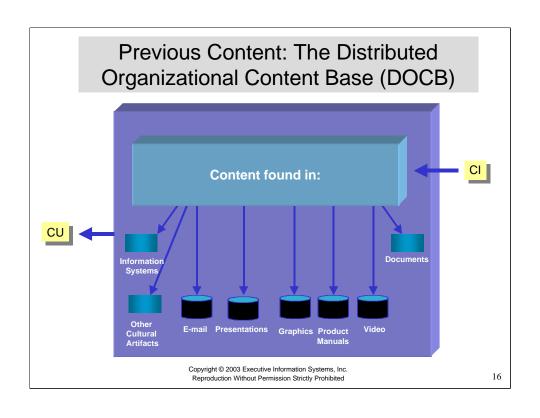
- Activities are produced by DECs
- Business processes are goal-directed patterns of DECs
- BPs exhibit conflicts between human attempts at control, and emergence and CAS self-organizing tendencies

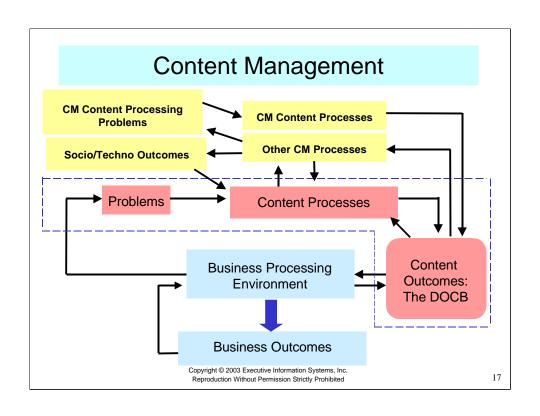
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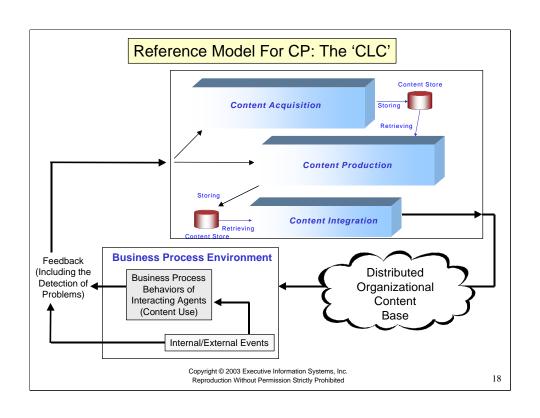
Unstructured Content

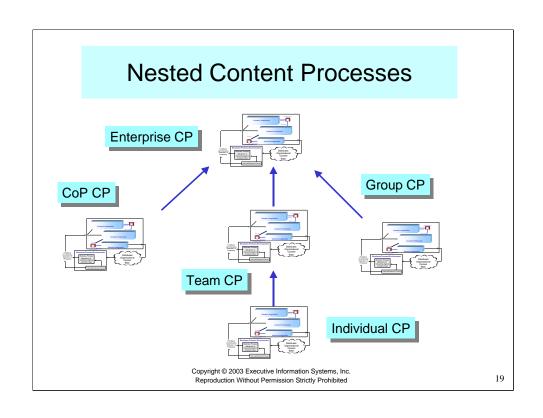
- Unstructured Content refers to media objects, or objects found in media, that are NOT described in terms of attributes and their values.
- Text objects such as documents and parts of documents, records, files, visual objects, electronic objects, e-mail messages, video files, and project plans, are all examples of unstructured content.
- Since unstructured content has no attributes and no structure of attributes, or rules for manipulating them, it also has no metadata structure.
- Therefore, there is "no standard facility" for query, search, or analysis of it.

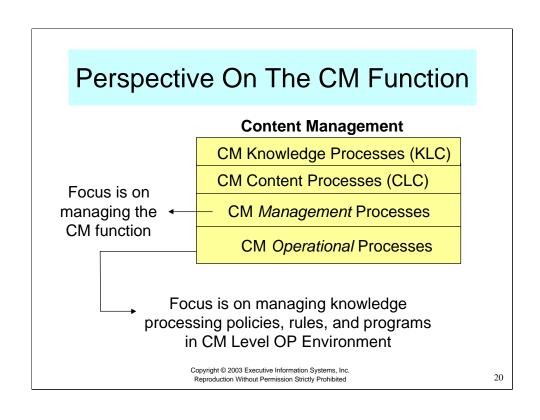
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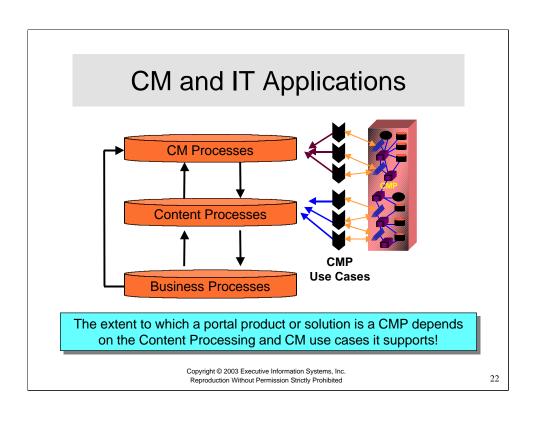








Twelve CM Processes Symbolic Representation CM **Building External Relationships with Others Practicing CM** Management **Processes** Leadership **Content Acquisition about CM** CM **Content Production about CM** Content **Processes Content Integration about CM Knowledge Production** CM Knowledge **Knowledge Integration Processes Crisis Handling Changing Content Processing Rules** CM Operational Negotiating for Resources with Representatives of Other **Processes Organizational Processes and** Resource Allocation for content processes and CM processes Copyright © 2003 Executive Information Systems, Inc. Reproduction Without Permission Strictly Prohibited 21



Content Acquisition: Current Features

- Parallel processing of content requests
- Full-text searching/spidering of the network
- Polling of content sources and alerting
- Embedded search engines with Boolean, proximity, fuzzy, linguistic stemming, natural language, wildcard, Agent, passage, and concept-based search, advanced metadata searching, and crawlers scanning repositories for new documents to be indexed
- ▶ E-mail
- Subscriptions to external content channels both structured and unstructured

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Content Acquisition: Current Features (2)

- Cross-enterprise collaborative work spaces with fulltext content capture
- XML messaging and rendering

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Content Acquisition: Needs

- More accurate retrieval from search
- Upgrading of sources to XML to support more effective text mining for further effectiveness in search and retrieval
- ▶ More effective text mining and semantic networking

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Content Production

- Personalization
- Automated filtering, routing, and classification
- Text mining and semantic networking
- Work flow enabled content approval
- XML messaging and rendering
- Automated updating of user profiles based on content usage patterns for personalization
- Automated concept extraction, and categorization of documents and content
- virtual community creation through monitoring, matching, and reporting similar user profiles

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Content Production (2)

- Automatic Categorization
- Automatic XML Tagging
- Drag-and-Drop taxonomy creation
- Integration based on web services and work flow delivering applications and content as needed and integrating processes
- Neural Network-based taxonomy formation through clustering
- information integration through ad hoc cross-portlet navigation
- Interface-based content integration into role-based, personalized workspaces

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Content Production (3)

- Integration Server for business process automation, work flow and, web services integration
- Production of threaded discussions from workspaces
- ▶ Semantic network analysis of e-mails
- ▶ Representation of Cognitive Maps in Portal Interface
- Collaborative Workspaces and other collaborative facilities
- Instant Messaging
- Project Collaboration
- Role-based distributed administration and personalization
- Ability to assign default user profiles
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Content Production: Needs

- Various content production techniques using structured data
 - Modeling of various kinds
 - computer simulation
- Graphics facilities
- Improvements in semantic networking and cognitive mapping technologies
- Intelligent Agent infrastructure providing for complex adaptive system-based knowledge production about cognitive maps of enterprise agents both human and artificial
- Improved collaborative knowledge production techniques

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Content Integration

- Role-based distributed administration and personalization
- Ability to assign default user profiles
- Content syndication information delivery based on automatic agent monitoring of new information matched to user interests followed by alerts
- Automatic Alerting to New Content Relevant for Users
- Graphical navigation through the portal
- Automatic hypertext linking from the content of the current user task to related information

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Content Integration (2)

- Automatic Targeted Advertising
- Drag-and-Drop self-publication
- Integration of personal content, communities, and enterprise content
- Event subscription and notification
- Bulk-publishing
- Web Distributed Authoring and Versioning (WebDAV) Tool
- Collaborative Workspaces & other collaborative facilities
- Instant Messaging
- Project Collaboration

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Content Integration: Needs

- More accurate targeting of distributed content
- Higher quality information about performance of content in use
- More complete information on content in use
- Better structuring of published content for enhanced understanding
- Improvement in effectiveness of Learning Content Management Systems

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General Access and Integration

- Portlets
- Identity Management and Single Sign-On
- LDAP integration for authentication, synchronization, and personalization
- Multi-tier architecture for load-balancing and scalability
- Support for Wireless Protocols
- Inter-portlet integration
- ► EAI adapter
- Shared object repository database J2EE compatible architecture

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General Access and Integration (2)

- Application development environment for portlet development and integration -- General access and integration of content and applications
- Rules engine Integration of content and applications
- J2EE-compliant Application server platform for web services w/XML support -- integration of content and applications
- Rules-based personalization --Retrieving/presenting/publishing
- XML import/export services Integration.
 Communication, and web services

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General Access and Integration (3)

- Support for integration and connectivity standards including XML, as well as EJB, CORBA, COM, COM+, HTTP, DHTML, TCP/IP, Java, JMS, JND, JSP, SOAP, WSDL, UDDI, and others
- Information integration through ad hoc cross-portlet navigation
- All-in-all we are in the middle of great advances in this category

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ECM: Management Processes

- Collaborative and content generation and publication facilities provide some support for management processes
- But support for the three processes (symbolic Representation, Leadership, Building Relationships) is not very explicit

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ECM: Content and Knowledge Processes

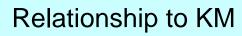
- Content: Provides same support at ECM level as at Content Processing Level
- Knowledge: Insofar as knowledge production and integration in knowledge processing is similar to content processing support provided by Portal/ECM solution for knowledge processing is good.
- But there is a critical area where ECM cannot provide support without crossing the boundary from ECM to KM
- More on that below.

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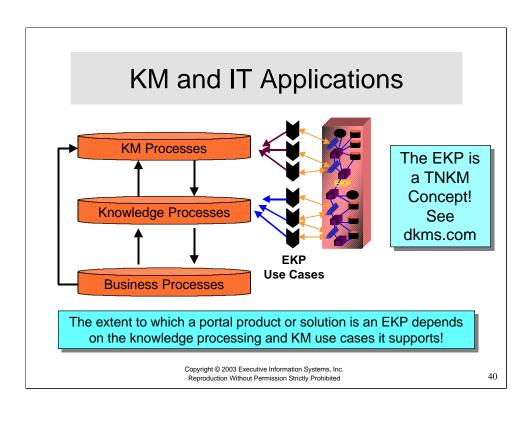
ECM: Operational Processes

- Provides collaborative support for the four processes (crisis handling, rule changing, negotiating, allocating resources) as well as content processing support.
- Fails to provide specific resource allocation or negotiation support or knowledge production support/

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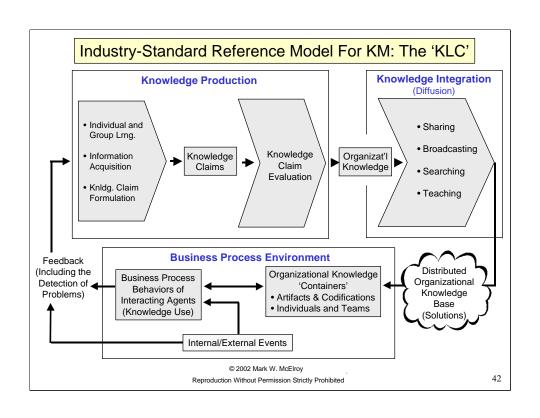


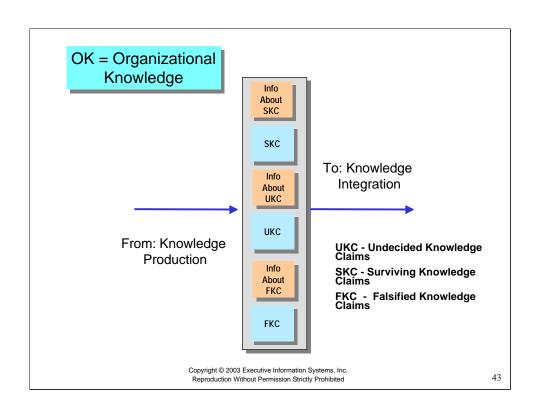
The New Knowledge Management: Unified Theory of Knowledge

Unified theory: Knowledge is an encoded, tested, evaluated and surviving structure of information that helps the system that developed it to adapt

- Three types
 - Encoded structures in physical systems allowing those objects to adapt to their environment (world 1)
 - Tested, evaluated, and surviving beliefs (in minds) about the world (world 2)
 - Tested, evaluated, and surviving, sharable (objective), linguistic formulations about the world (world 3)

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Nine KM Processes

KM Management Processes Symbolic Representation
Building External Relationships with Others
Practicing KM
Leadership

KM Knowledge Processes KM-level Knowledge Production KM level Knowledge Integration

KM Business Processes Crisis Handling
Changing Knowledge Processing Rules
Negotiating for Resources with Representatives of
Other Organizational Processes and
Resource Allocation for knowledge processes and
for other KM processes

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No Explicit Support for KCE

- No recognition that KCE is important in knowledge production
- No focus on KCE criteria and frameworks in applications
- No focus on KCE modeling or decision making
- No automated support for testing competing knowledge claims in knowledge production
- No tracking of results and history of KCE
- No ratings of competing knowledge claims
- No specific support for collaborative KCE
- in spite of claims from vendors, not a single product supports specific KCE functionality

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Organizational Knowledge VS. Organizational Information

- Not one EIP or ECM product or so-called EKP product stores record of performance of knowledge claims against competitive alternatives
- This is "bottom line" regarding support for identifying knowledge production outcomes in current software
- Currently, despite all marketing rhetoric, None of the above products provide a way to distinguish knowledge from "just information"
- So none support the core of KM

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The End

Questions?
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